

The Black and Blue Thumb

The newsletter of Sagatov Associates, Inc.

www.sagatovhomes.com

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WELCOME TO 2007!

The New Year finds Sagatov Associates on the cutting edge of environmentally friendly custom homebuilding, with five Green homes currently under construction in Arlington. These homes are designed to comply with the newly created E.P.A. pilot Indoor Air Package (I.A.P.) program, as well as Energy Star standards. The result is a more energy efficient home with indoor air quality far superior to homes built to state and federal building codes. Additionally, two of the homes will



utilize domestic solar hot water systems, an energy efficient alternative to standard gas or electrical systems.

Our growth and evolution as a company is a direct result of our great clients. We would like to extend a warm thank you to everyone for the work and the referrals. In our line of work, client referrals are the sincerest form of flattery. It makes us proud that so many of you feel comfortable recommending us to your friends and loved ones.

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Indoor Air Quality

For more info on indoor air quality and the I.A.P. pilot program, check out the Energy Star website:

www.energystar.gov

MODERN RENOVATION

We recently completed a major remodeling project in the Woodmont neighborhood of Arlington. The home, originally 2500 square feet, was built in 1962 in a contemporary style for the era. We extended the footprint of the house in order to create a larger, more comfortable home with a wide-open, modern style.

Designed with nature in mind, the "Tree House", as christened by our carpenters, creates a dialogue with the landscape. Large portrait windows afford breathtaking views of the forest below. Earth tones prevail throughout, blending the home with the surrounding woodlands.

The synthesis of contemporary design and natural building materials such as cedar and stone results in a home that is modern yet subdued. Custom-built steel railings, and brushed steel lighting and plumbing fixtures serve as an effective contrast

to the earth tones.

The floor plan reflects how people actually live, with wide-open spaces that are both elegant and practical. High quality Pella® windows and professional appliances combined with Energy Star qualified building practices create a more energy efficient home that not only blends in with the surrounding nature, but also helps protect it. (Photos on next page)



Living Room



ENERGY SAVING TIP:

Compact fluorescent light bulbs use **2/3** less energy and last **ten times** longer than standard incandescent bulbs while providing the same amount of light. They also generate 70% less heat, making them safer to use as well as cutting down on energy costs associated with home cooling.

THE "TREE HOUSE"



- 5,000 SQ. FT.
- 5 BED-ROOMS
- 4.5 BATHS



2006 IN REVIEW

2006 was interesting! We dove into Green Building – starting five Green contemporary homes in Arlington. In addition to being Energy Star qualified, these homes are enrolled in the EPA’s pilot Indoor Air Package (I.A.P.) program. We are also starting to integrate Green Building practices into our renovation projects.

Our business continues to evolve. We now build fewer outdoor decks and porches, focusing primarily on interior

renovations and additions. Kitchen reworks in particular are now a large part of our renovation business. To support the kitchen side, we deal directly with two custom cabinet companies – Finline and Adelphi.

We’ve also had some office changes. Tanja, our trusted office manager, left at the end of December. She and Dave are now proud parents of Maia, a beautiful little girl born in January. Peggy James

replaced Tanja in the office at the end of ‘06. Peggy wears a number of hats, including Office Manager and Financial Administrator, and brings a wealth of experience and humor to the office.



PHOTO GALLERY



Rear Addition — Arlington



Custom Bathroom — Arlington



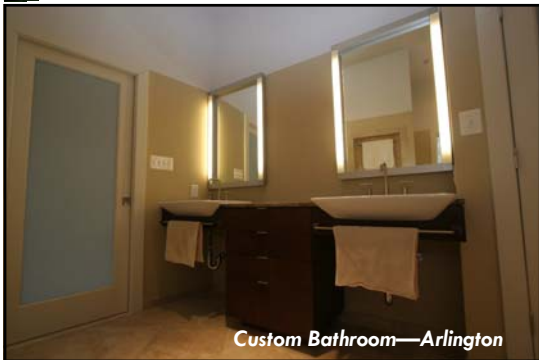
Before...



...After



Rear Addition — Arlington



Custom Bathroom—Arlington



Custom Bathroom—Arlington

SEE MORE PICTURES ON
OUR WEBSITE!
WWW.SAGATOVHOMES.COM

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CUSTOM HOMES /
RENOVATIONS / KITCHENS
ADDITIONS / PORCHES
DESIGN-BUILD SPECIALISTS



Sagatov Associates, in an effort to help prospective client's design process, is online with a substantial portfolio of over 100 photos of New homes, Additions, Remodeling Projects, and Decks and Porches. With over 20 years of high end experience, Sagatov Associates is one of Northern Virginia's Premier Design-Build firms. We specialize in sophisticated traditional and contemporary Renovations and New Homes, Designer Screened Porches, and Kitchens and Baths. If you demand quality and service, we want to serve your needs.

VISIT OUR WEBSITE!

WWW.SAGATOVHOMES.COM

REMINDER: WE BUY HOMES

HAVE YOU CONSIDERED SELLING YOUR HOME?
OFTEN, THE BEST HOMES FOR OUR PROJECTS ARE THE ONES
THAT ARE NOT ON THE MARKET.
— IF YOU'RE THINKING OF SELLING —
WE'D LOVE TO TALK TO YOU!