

## **Sagatov Homes – About Us**

**THE BEGINNING** Lou Sagatov formed Sagatov Associates, Inc. (SAI) in January 1985. We at Sagatov pride ourselves on our ability to solve complex design problems, implement our work on or before schedule, and set standards in quality workmanship. We believe in doing things right the first time without compromising quality. As a result, we are constantly looking for ways to improve our products. If you look at similar products we have built over the years, you will find many subtle upgrades in form, function, and first class construction. Lou is the founder and owner of SAI, and is still the lead designer of the firm. He has been in the construction field for over 30 years.

**THE CONCEPT** SAI is a Design-Build firm - we custom build your dreams. Our designers will work with you from the first rough sketches of your ideas to the final working drawings with details and elevations. Once the design is finalized, we obtain all permits, select any necessary subcontractors, and assign our appropriate carpenters to your project. We offer "turnkey" service every time, taking care of all inspections from the footing to the final O.K. This is all backed by a one year warranty on our craftsmanship. We want to make your vision a reality - a reality that fulfills the best of form and function. **OUR**

**GOAL** We want to design and build the finest homes and home improvements in the Washington Metropolitan area. We strive to offer personal, knowledgeable, and expert attention to each client. We do this by staying abreast of the latest technology, asking questions, and listening to the answers of other professionals, clients, and our own employees. We value trust, empathy, education, safety, and privacy. **LICENCING,**

**INSURANCE, AND REFERENCES** SAI is a Class A contractor in the Commonwealth of Virginia. We are fully insured, including Workers' Compensation and liability. References are happily available upon your request.